

## AVAILABLE FOR ACQUISITION

### Machined Fittings & Product Company

Located in Eastern Oklahoma

Gross Sales-FYE 2014: \$4,916,477

ODCF: \$ 748,577

#### BUSINESS HIGHLIGHTS

- ❖ Well Established Job Shop with excellent reputation
- ❖ Well-Trained Work Force
- ❖ Significant Equipment Package
- ❖ CNC Machine Capability
- ❖ Major Client List
- ❖ Excellent Asset Base in Place



#### BUSINESS DESCRIPTION

This established manufacturing/fabrication company has been serving the Tulsa Metro area for over 45 years. With a reputation for quality production and meeting deadlines, the company has consistently exceeded customer expectations and continues to prosper. With both machining equipment and Computerized Numerical Control (CNC) capabilities, the current ownership benefits from consistent repeat business and referrals. Excellent opportunity for adding to or expanding your current production capabilities.

The company's products are currently supplied directly to large equipment manufacturers and to supporting supply companies. With the recent downturn in the Oil & Gas sector the company is moving into other markets. The full capabilities and marketing of the product line have not been reached, offering a potential buyer an opportunity to expand the company's market for their products, as well as introduce services to a wider range of clients.

Real estate and office facilities are included in the sale. The well-trained employees are tenured and are expected to remain with the business. The owners, due to age and health issues, want to move towards retirement and wish to leave the day-to-day operations after a successful transition period.

*For more information about this business E140801, please contact:*



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## FINANCIALS

### Income Statement (\$000)

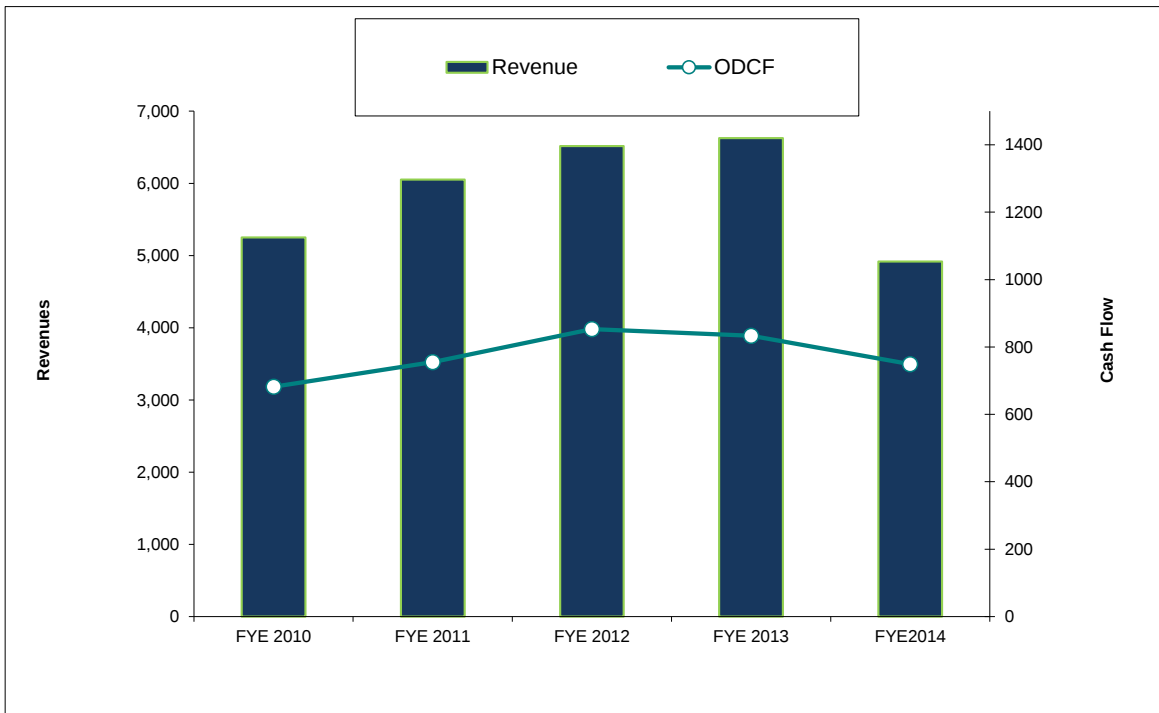
| Fiscal Year Ending 10/31 | 2010                 | 2011                 | 2012                 | 2013                 | 2014                 |
|--------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                          | 11/1/2010-10/31/2011 | 11/1/2011-10/31/2012 | 11/1/2012-10/31/2013 | 11/1/2013-10/31/2014 | 11/1/2014-10/31/2015 |
| Revenue                  | \$ 5,249             | \$ 6,051             | \$ 6,517             | \$ 6,626             | \$ 4,917             |
| ODCF**                   | \$ 682               | \$ 755               | \$ 853               | \$ 833               | \$ 749               |

\*\* Owner's Discretionary Cash Flow

### Recast Balance Sheet (\$000) as of 10/31/2015

|                     |                     |                                 |                     |
|---------------------|---------------------|---------------------------------|---------------------|
| Current Assets      | \$ 3,046,935        | Current Liabilities             | \$ 116,875          |
| Fixed Assets        | \$ 2,533,129        | Long Term Liabilities           |                     |
| Other Assets        | \$ -                | Stockholder's Equity            | \$ 5,463,189        |
| <b>Total Assets</b> | <b>\$ 5,580,064</b> | <b>Total Liab. &amp; Equity</b> | <b>\$ 5,580,064</b> |

## GRAPHICAL PICTURE OF THE BUSINESS (\$000)



Our client requires: 1. Signed registration and confidentiality agreement.  
2. Demonstrated financial qualifications.

*More information on this seller is available to principals only. No cooperative fees paid to intermediaries.*

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